



Pathways

October 19, 2006

This is the second in a four-part series about the value of right-brain thinking.

Are you an expert at beginner's mind?

Big picture, non-linear (right-brain) thinking focuses on potential rather than what's logical or realistic. One of the biggest obstacles to expanding your thinking is your own prior experience, knowledge and expertise. As a knowledge worker, you are rewarded in your career by what you know. Yet leadership is fundamentally about getting results through people by tapping into what others know.

One way to tap into what's possible is to practice "beginner's mind" – the open and curious attitude we have when we are learning something new. The next time you are in a conversation with someone, notice whether your questions are motivated by what you already know or by what you want to know. Now shift to a more curious and open stance.

Visit Our New Website

The Coach Approach, a one-day seminar designed to give you new skills in developing and motivating others, is coming to Madison, Wisconsin on November 3, 2006. If you would like more information, please contact me at nina@ninamcguffin.com or 608-256-7730.

All the best,

Nina McGuffin, PCC

email: nina@ninamcguffin.com

web: <http://www.ninamcguffin.com>