



## Pathways

February 28, 2007

This is the first in a four part series about the leader as coach.

### **Letting Go to Engage**

One of the core differences between a good leader and a good coach is that the former identifies and moves others towards a vision of the future, while the latter empowers others to come up with their own answers. What this means is that the leader as coach must be able to let go of her agenda, even if only temporarily.

This is no small request because the very skills that make a leader successful need to be self managed during a coaching conversation. What are the benefits? True commitment only comes when team members are fully engaged, and a coach approach is one of the best ways to create that engagement.

[Here's information about our upcoming coaching seminar.](#)

He may only get to keep that which he is willing to let go of.  
- Sheldon Kopp

Regards,

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